

BALI WOOD



EXCLUSIVE GLOBAL DISTRIBUTOR OF EXQUISITE BALI STYLE FURNITURE AND HOME ACCESSORIES



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ABOUT US

Welcome to our team of experienced individuals who are passionate about exclusive exotic furniture, sustainable living, and innovative design. With over 10 years of expertise, we have built a reputation for providing high-quality products and personalized service to every customer.

At our establishment, we take pride in offering a diverse selection of antique and newly made rare wood furniture. Additionally, we specialize in creating custom-made pieces tailored to meet your unique project requirements. Whether you are an international furniture retailer, designer, project manager, or a direct client, we are dedicated to delivering the finest furniture and decoration materials to suit your needs.

OUR VALUES

TRADITIONS

Every piece is handmade and unique, we support local craftsmen

SUSTAINABILITY

We value Quality and Durability
Over Low-Cost and Replaceable
Options

ENVIRONMENTALLY FRIENDLY

We buy goods with V-legal license,
that protects natural forests.



OUR HISTORY

Established in 2014 within the Soho residential project in Vilnius, we began as a small concept store fueled by our passion for interior design. Through consistent attendance at global furniture exhibitions, we gained extensive knowledge about customer habits, trends, values, and lifestyles. Collaborating with various interior designers and architects allowed us to refine our listening skills and implement their visions. Our extensive partnerships with suppliers enabled us to source the best products at the most competitive market prices. As we gradually grew, we accumulated a wealth of expertise, developed essential skills, and gained confidence in our craft.



Today, we take immense pride in our extensive range of products, meticulously sourced from trusted suppliers whom we have built long-standing relationships with, ensuring top-quality offerings at affordable prices. Our streamlined export and import processes have enabled us to execute projects spanning various sectors such as restaurants, spas, hotels, as well as individual homes and apartments. As we venture beyond the Lithuanian market, our unwavering belief in our work and the confidence we've gained along the way have solidified our stability and strength.



OUR FOUNDER

Margarita: "Indonesia is dangerously beautiful place"

Fifteen years ago, I felt in love with Indonesia as a passionate traveler and explorer. I kept returning every year, exploring as many places as possible. Along my journeys, I encountered stunning handcrafts, handmade furniture, and intricate details crafted by local artisans.

Inspired to share this beauty, I opened a shop in Lithuania. Collaborating with over 100 suppliers from different Indonesian islands, we showcase their exquisite work. Together, we celebrate culture, support artisans, and create a connection between nations.

Step into our shop and experience Indonesia's rich heritage, preserved in each unique piece. Join us on this journey of discovery and appreciate the beautiful world of Indonesia.



CO-OWNERS, PROJECT MANAGERS

I'm Emilija, an artist with a deep hunger for beauty, design, music, and anything that stirs the soul. Drawing has always been my way of making sense of the world, and if you're paying attention, you'll find art in the strangest, most unexpected places. I stumbled into the world of Bali Wood, where the artisans aren't just skilled—they live and breathe their craft. Their work isn't just decoration; it's storytelling, history, and passion carved into every piece. Sharing their creations feels like a privilege—like inviting you into something real, raw, and beautiful. Welcome to where art truly means something.

Hey, I'm Aušra! I'm driven by a love for connecting with people and helping them turn their spaces into something truly special. With a patient ear and a focus on finding just the right solutions, I'm here to make sure we create the perfect setting for you. No problem is too big to tackle. The joy I feel surrounded by these beautiful pieces is something I can't quite put into words. Let's take this journey together, where your space becomes a true reflection of who you are, and every step brings a smile.



CO-OWNER, DIGITAL MARKETING MANAGER

For over a decade, I have made the vibrant island of Bali my home, embracing a life filled with creativity, connection, and mindfulness. Many breaths and years later, my focus has shifted to learning, loving, and living the practice of yoga.

With a spirit of adventure, I have traveled the world, collecting memories, stories, and inspiration from every corner. My passion for creation manifests in beautiful projects.

I weave my love for yoga, creativity, and the art of ceramics into everything I do, finding beauty in the details and uncovering narratives in unexpected places. In my world, everything tells a story.



CURRENT MARKET SIZE

THE GLOBAL ECO-FRIENDLY FURNITURE MARKET SIZE WAS VALUED AT USD 43.26 BILLION IN 2022 AND IS EXPECTED TO EXPAND AT A COMPOUND ANNUAL GROWTH RATE (CAGR) OF 8.5% FROM 2022 TO 2030

GROWING CONSUMER AWARENESS

GROWING CONSUMER AWARENESS OF SUSTAINABILITY AND THE RISING INCLUSION OF SUSTAINABLE RAW MATERIALS IN VARIOUS FURNITURE ARE LIKELY TO PROPEL THE MARKET

TRACTION IN THE MARKET

WITH AN INCREASING AIM TO REDUCE EMISSIONS, THE RISING PROMINENCE OF SUSTAINABILITY AS A PREVALENT TREND IN HOME DESIGN AND RENOVATION GAINS TRACTION IN THE MARKET





THE CURRENT PROBLEM

FINDING EXCELLENT CRAFTSMEN

With the abundant availability of Indonesian furniture, many international buyers encounter frustrating issues such as goods arriving damaged, receiving the wrong collection, or experiencing poor quality and finishes. This not only wastes valuable time and money but also leads to overall disappointment.

SERVICE OFFERING

EXPERIENCE

With over 12 years of immersive experience living and traveling in Indonesia, we have honed our expertise in sourcing the finest furniture pieces and collaborating with interior designers. This extensive background enables us to provide exceptional door-to-door services, ensuring a seamless experience for our valued customers.

HASSLE FREE

We have built relationships with over 100 carefully selected and time-tested suppliers for our wide network. Additionally, we have forged strong partnerships with professional custom agents, cargo companies, and shipping lines - strengthening our logistical capabilities and ensuring smooth operations from start to finish.

MULTI FUNCTIONAL CONCEPT

We collaborate closely with interior designers, restaurants, hotels, spas, and private companies. With our wide range of products, we have the ability to create various types of interiors, including minimalistic, tropical, industrial, or Scandinavian styles, tailored to meet your specific needs and preferences.

OUR EXCLUSIVITY

With our extensive experience in selling goods, we are well-equipped to recommend the perfect concept that aligns with your market.

We exclusively purchase our goods from direct and reliable suppliers, enabling us to offer competitive market prices.

Additionally, we can provide the best shipping rates and ensure a seamless door-to-door service.

Rest assured, we only source our goods from certified suppliers with V-legal licenses, thereby promoting the conservation and protection of natural forests.

EMPOWERING YOUR BUSINESS WITH BEST SOLUTION





EXCLUSIVE PIECES

Our furniture collection showcases the timeless beauty of recycled teak wood, suar wood, and ironwood. These sturdy materials have endured years of weather and climate changes, retaining their natural texture and resilience.

Once utilized in marina flooring, houses, boats, and boat manufacturing, these durable woods have found new life in our exquisite furniture and interior creations. We offer a selection of antique or newly made rare wood products, embodying the unique charm of these reclaimed materials.



OUR SERVICES

We provide tailored solutions for hotels, restaurants, spa areas, wholesalers, retailers, concept stores and private clients alike.

With over 10 years of know-how, our extensive experience in selling our goods allows us to provide expert advice on the concept that aligns with your market. Drawing from our list of must-have goods and best sellers, we can offer recommendations tailored to your specific needs.

SOLUTIONS FOR HOME

Sometimes, it can be challenging to envision how exclusive furniture will fit perfectly into your home. That's where we come in. Our dedicated service involves selecting the best furniture options for your space, ensuring ultimate satisfaction. Whether it's working directly with clients or collaborating with dealers, our goal is to deliver a tailored solution that exceeds your expectations. From individual pieces to a complete selection for your project, we handle the selection, checking, and seamless delivery of home furniture for any style project you have in mind.



SOLUTIONS FOR HOTELS

We specialize in assisting you with organizing a comprehensive range of furniture and interior accessories to create a truly unique design hotel. Our expertise extends from conceptualizing captivating entrance areas and charming tea rooms to crafting exquisite hotel rooms and bathrooms. Working in close collaboration with our clients' interior designers, we ensure a seamless ordering and delivery process that spans across the globe. Even if this is your first project, rest assured that we have the knowledge and capabilities to help you organize the complete range of stock needed.

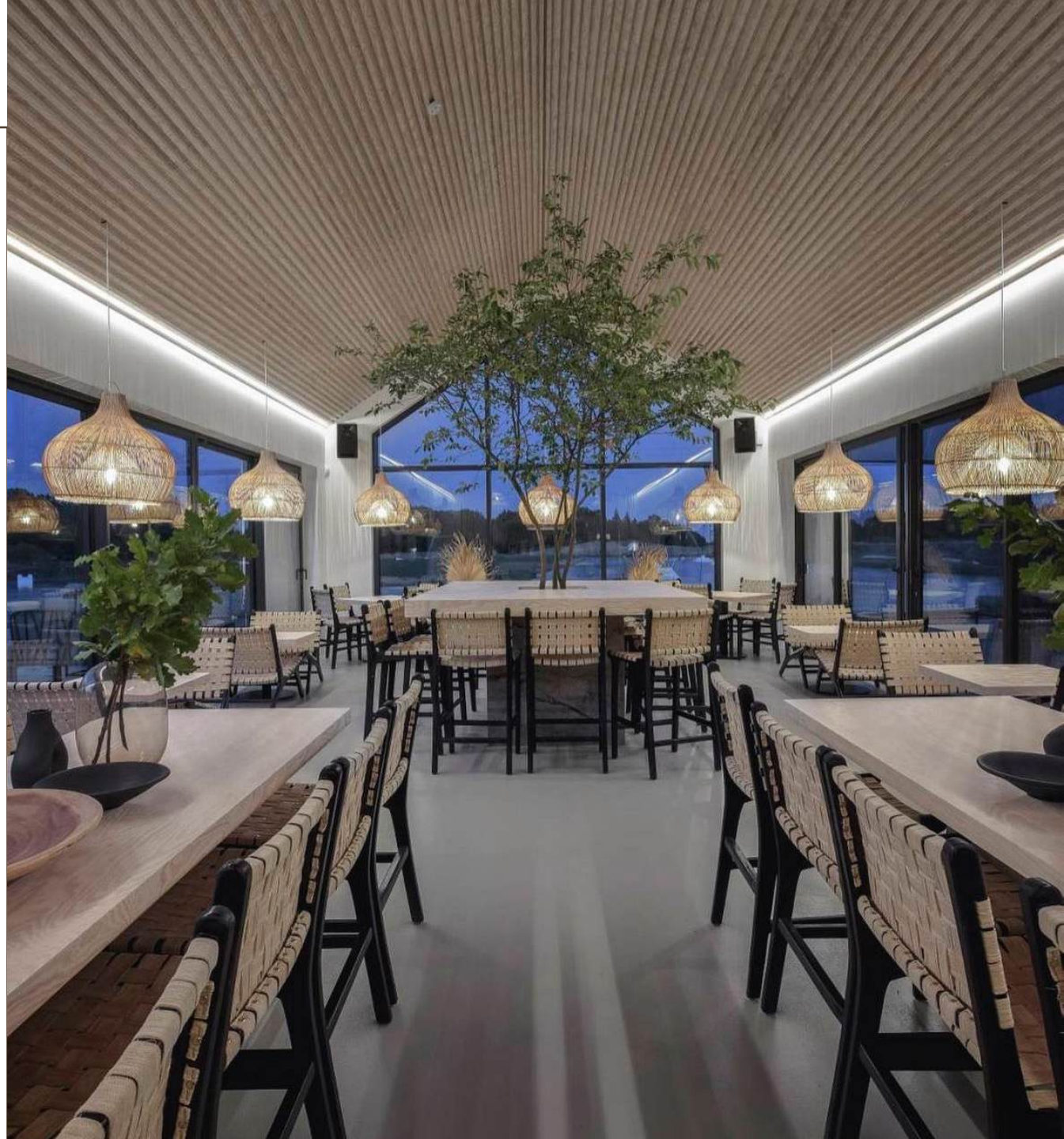


SOLUTIONS FOR RESTAURANTS

With our extensive experience in helping to design restaurants and cafe areas, we possess invaluable knowledge regarding which furniture pieces are durable and can withstand years of use. We carefully select items that are recommended for public spaces, ensuring longevity and functionality.

In addition to our wide range of interior details and accessories, we offer decor options that will add a special vibe to your space.

Furthermore, you can rely on our expertise to coordinate safe and efficient delivery to your desired location.





SOLUTIONS FOR SPA

With over 10 years of experience in the industry, we have collected a huge collection of photos showcasing the items we sell, as well as the interiors and projects we have successfully completed. Our list of must-have goods and best sellers ensures you have access to the most sought-after options in the market. We take pride in collaborating with various interior designers, providing them with support to find the best solutions for their clients. When it comes to creating a serene and relaxing atmosphere in any Spa Centre, our Bali Wood furniture and accessories are the perfect choice.

SOLUTIONS FOR WHOLESALERS & RETAILERS

We establish strong partnerships with wholesalers and retailers around the world, offering them the opportunity to resell our goods or become a part of our franchise program. By joining our franchise, you gain access to our unique shopping experience, along with our training, media files, and all the information needed to effectively win the market share.

We are always seeking opportunities to expand our services into new countries. Whether you are a concept store, furniture supplier, retailer, or furniture wholesaler, we are open to new partnerships. If you are looking for a fresh collaboration, we would love to connect and explore the potential to work together.



DELIVERY PROCESS

1

Cooperation

Select your desired items from our shop or e-shop, place your order, and leave the rest to us. We initiate the production of your chosen items, ensuring a quality control process throughout.

2

Assessment

Once your order is ready, our cargo company will pick up the items and store them in our warehouse. In preparation for shipment, we handle all necessary export documentation, including the special V-legal document required for wooden furniture.

3

Packaging

To ensure the safety of fragile items, we take extra precautions by carefully packing them in wooden crates with protective bubble wrapping inside. After loading container we conduct necessary fumigation procedures.

4

Delivery

Once the shipment arrives at the delivery port, we take care of the custom clearance process, ensuring a smooth transition. After clearing customs, we arrange for the prompt delivery of your items to your specified address.

Customers choose items, make payments, and wait for delivery. The entire process typically takes around 4-5 months.

TESTIMONIALS

FLORES SPA HOTEL DRUSKININKAI, LITHUANIA

We had experience working with Bali Wood to create our hotel with a spa and tea place area. We couldn't be happier with their exceptional service. From their timeliness and delivery service to their full assistance throughout the entire process, the team at Bali Wood displayed their professionalism. It was a pleasure working with them, and we highly recommend their services.

DESIGNER'S COMPANY DIZAINO VIRTUVE, VILNIUS, LIHTUANIA

The multiple experiences we've had with Bali Wood have consistently been positive. The team has been incredibly helpful throughout, and we greatly appreciate using their furniture pieces, lamps, sinks, and interior design details in our projects. Their products have a remarkable effect, bringing a sense of coziness and uniqueness to the spaces we create. Overall, working with Bali Wood has been a pleasure, and their collaboration has been invaluable to the success of our projects.

CLIENT SANDRA PANGONYTĖ, VILNIUS, LITHUANIA

Every time I step into Bali Wood shop, I'm filled with joy. It's an instant escape, transporting me from Lithuania straight to Bali, creating a sense of ultimate relaxation. The pieces I have purchased from them have transformed my home into a holiday oasis, a place I always long to return to.

WOULD YOU LIKE TO BE OUR PARTNER? CONTACT US

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